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# Procurement Technical Assistance Center (PTAC)



Procurement Technical Assistance Center

Consulting. Connecting. Contracting.



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Wentworth School of Leadership and Public Affairs

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Development Services Agency

John R. Kasich, Governor

David Goodman, Director

# Who We Are....PTAC History

- The Procurement Technical Assistance Cooperative Agreement Program:
  - **History** - Initiated in 1985 by **Dept. of Defense's (DoD), Defense Logistics Agency (DLA)**
  - **Purpose** - To increase small business competition to sell products/services to Dept. of Defense (DoD)
  - **Today** - The program is a part of a nationwide network of PTAC's (APTAC)

# Who We Are Nationally....APTAC

## **APTAC** – The Association of Procurement Technical Assistance Centers

- Professional organization of and for DLA funded PTAC Programs
- PTAC's are DLA's **Boots on the Ground** Resource Partners
- There are PTACs in all **50 states, DC, Puerto Rico, and Guam.** There are also some Native American PTACs on reservations around the country
- Supports PTACs by providing them important information, professional networking, comprehensive training opportunities, and a voice in national gov't contracting areas

# What We Do....Our Mission

## PTAC's Primary Mission.....

- Increase contracting activity between small businesses, prime government contractors and the Federal and State government agencies.
- Provide services, tools, and training to help businesses with their government and procurement related needs
- PTAC's are also known as the **e-Harmony Matchmakers** of Government Contracting
- PTAC services are typically offered at **NO COST!!!**

**Your Success is Our Success!**



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# What We Do.... Our Services

- One on One Counseling
- Workshops, training events, seminars, & webinars
- **Free Daily Computerized Bid Match**
- Assistance creating a Capability Statement
- Help with how to locate potential procurement opportunities
- Research Assistance – How to identify Gov't agencies that Buy what you Sell
- Help with Certifications – State, City, and Federal
- Gov't Vendor Registrations – ex. SAM Registration (Federal), State, Cities, and Counties etc.
- Pre-award & Post-award Assistance
- Help you locate agency/department forecasts
- Assist with marketing materials, sales strategy, and a plan on how to market your goods or services



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# Where We're Located – Ohio Locations

- **8 OH PTAC Network Offices & 2 Regional Offices in**
- **OH PTAC Network Office Locations – Athens, Akron, Cincinnati, Cleveland, Columbus, Dayton, Lancaster & Toledo**
- **2 Regional Office Locations – South Point & Youngstown**

## OH PTAC Network.....

- **Northeast OH (NEO) PTAC – Ph# (440) 525-7739**
- **Toledo PTAC – Ph# (440) 525-7739**

## PTAC Regional Offices.....

- **South Point PTAC – Ph# (740) 377-4550**
- **Youngstown PTAC – Ph# (330) 759-3668 ext. 24**

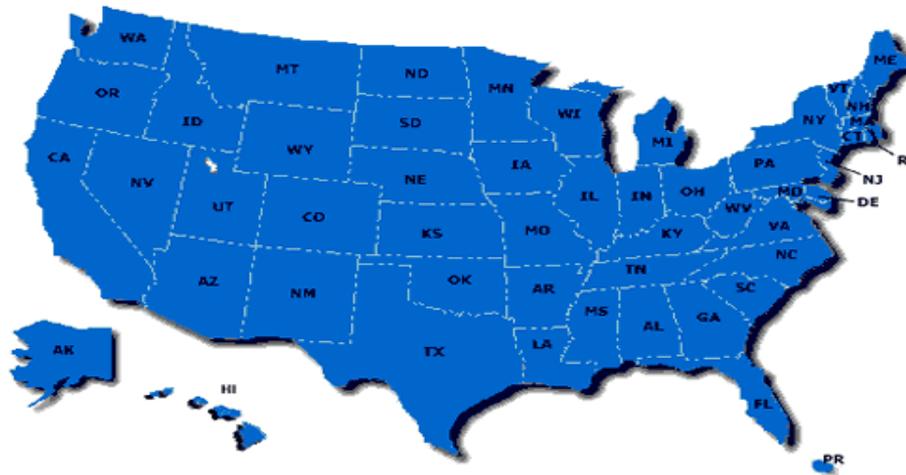


# Where We're Located Nationally

To find a local PTAC near you, visit:

[www.APTAC-US.org](http://www.APTAC-US.org)

Select a state from the drop down box



# We're Here to Help...Contact your Local **OU PTAC** Office!

## OH Univ PTAC, **Athens Office**

Sharon Hopkins, OU PTAC Director

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## OH Univ PTAC, **Akron Office**

Rich Delisio, Procurement Specialist

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## OH Univ PTAC, **Cincinnati Office**

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